REESnews



December 2011

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Well the festive season has crept up on us rather too quickly for my liking. All around the retail sector are Christmas trees, Santa Clauses and Christmas tinkle plying for your trade. It is the time to reflect upon the year and what it brought to us.

Here, at Rees we undertook several large enhancements to our Rees2000 program, three of these projects are re-visited in our last newsletter for 2011

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Rocam

Rocam is our online Customer Access for your customers to get their financial information from you. Rocam allows them to view and print invoices, quotes and statements as and when they require.

The benefits to you include:

- Eliminate all the telephone calls requesting copies of invoices or account balances.
- Enable your clients to access their current quotes when they want.
- Provide the customer service that will allow them to update their business administration outside of your office hours.
- Enable your customers to have their invoices as they are produced

But don't let us tell you how great it is, here's what some users have to say:

"For some time now we have been looking for an online solution to provide business clients with access to their financial information. Most customers expect electronic delivery of financial information or 24x7 availability so we were rapt when Rees Software agreed to tackle the task and provide the solution. After a short trial of their web-based ROCAM service we invited our first 100 clients to have access. Some clients now use online access as their primary means of invoice & statement delivery.

The advantages over time should be faster resolution of any issues identified, lower processing costs and hopefully faster payments! There was a small amount of setup time to customise our electronic invoices/statements but they now include a coloured logo and look better than our printed stationery. Our customers required no training to use the system so it was quite a simple system to introduce to the business and our clients."

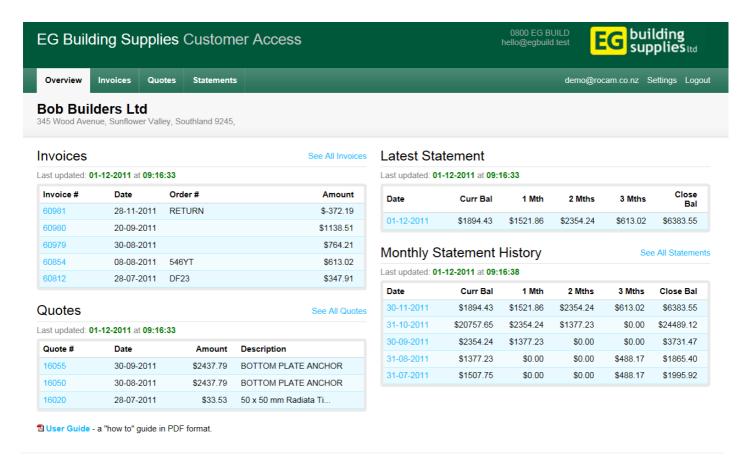


Alistair Smart, Business Development Manager, ITM Building Centres: Motueka, Nelson, Takaka, Havelock, Greymouth

"ROCAM is a business tool that has added huge value to our business. Our customers now expect to be able to access information about their account online and now we are able to give them what they demand!! It saves them time and we are more professional. An added bonus is that it saves us time and money on resending or reprinting invoices and statements!!Not only does it save us money, but we are far more professional in what we do"



Trish Thomson, Company Director, 18 Crawford Street (off Avalon Drive), PO Box 15547, Hamilton 3243 www.thomsonsitm.co.nz



Check it out at www.rocam.co.nz. Sign in with username **demo@rocam.co.nz** and password **rocamdemo** for a sneak peak.

Please contact us for pricing details. 0800 733 739 or sales@rees.co.nz

Direct EFTPOS interfaced with Point of Sale

Rees2000 has a certified interface with DPS Eftpos terminals. This eliminates processing errors when manually keying in the purchase amount into the Eftpos terminal and speeds up processing time.

Here's an end user's comments on the interface:

A simple answer to removing at least half our cash sale errors was with our newly installed EFT-POS integration. During September we installed Direct Payment Solutions 'Payment Express' Eft-Pos utility into each point of sale unit and at the same time updated all the EFTPOS machines to broadband connection (by adding a small 4-port hub next to each PC and adding the eftpos machines to it). A few minutes setup time and Rees with integrated card transactions was running live. From that moment we had removed all our cash to eftpos transaction errors and gained instant eftpos running as fast as a quality connection at your local super market.

There are significant advantages that no business should overlook: Fast processing. Intuitive process. Error free (if the lines go down, the DPS system holds the transaction and manually feeds them through when back on line); Rees and DPS instruct each other on the steps through each transaction meaning no chance for staff or the system to error. Quick install. Online and email reporting available for your accounts staff. You can still process payments manually and adjust programming to suit your business needs with a quick call to the friendly staff at DPS (e.g. duplicate eftpos receipts). The same end of day merchant summaries are available which means your cashing up process should

otherwise remain intact. Savings in time for our accounts team is working out to at least two hours per week. Translated into wages alone, benefits far outweigh any cost.

In summary: Eft-pos integration is a logical step for any business with point of sale activity and naturally reduces at least half your cash-sale and account payment issues. Your customers and accounts staff will thank you for the error-free quick transaction time.



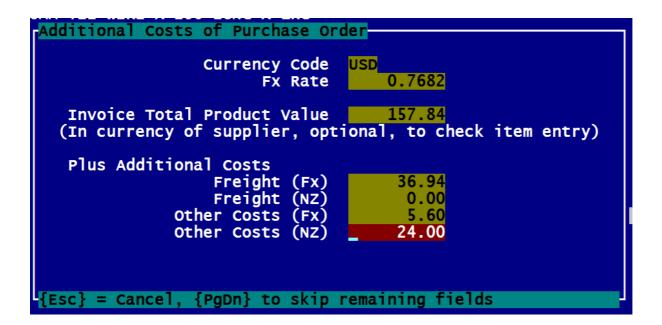
Kevin Spooner, Office Manager, Northpac ITM

Contact DPS via email: sales@paymentexpress.com or phone: 0800 PAYMENT (729 6368) or 09 309 4693, Web site http://www.paymentexpress.com

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Purchase Order receipts with additional costs

You're buying goods from overseas or you have freight/other costs that you wish to spread over the purchase order. Previously you had to calculate your receipt values manually then key into Receive Goods in order to achieve these true costs. Not any more, we have a new menu option within Rees2000, (5.4) Receive goods with additional costs. This allows for overseas currency, an exchange rate, and additional costs. This menu option asks for the currency, FX rate, freight and additional costs to that of the stock cost (both in FX and NZ rates), then asks you to receipt in your supplier invoice for the good received at the FX prices and does the calculations for you to finish with the NZ cost of each stock item.



Our Christmas hours

We will have one person in our office from Friday 23rd December until the beginning of January. Our hours of operation will be

- Friday 23rd December 8.30 3.00 pm
- Monday 26th December CLOSED

- Tuesday 27th December CLOSED
- Wednesday 28th December 8.30-5.00 pm
- Thursday 29th December 8.30-5.00pm
- Friday 30th December 8.30-5.00pm
- Monday 2nd January CLOSED
- Tuesday 3rd January CLOSED
- Wednesday 4th January onwards, resume normal office hours.

Please email any correspondence during this Christmas period to support@rees.co.nz or phone our office on 0800 733 739.

» Merry Christmas

Finally on behalf of the team at Rees Software please have a wonderful and safe Christmas and New Year.

